



ORIOLES SUITE OWNERSHIP

BUSINESS ENTERTAINMENT AT THE BALLPARK
THAT FOREVER CHANGED BASEBALL™



BUSINESS ENTERTAINMENT

THE ORIOLES SUITE OWNERSHIP PROGRAM PROVIDES A FIRST-CLASS, BUSINESS ENTERTAINMENT PLATFORM TO SUPPORT YOUR EFFORTS TO RECRUIT, REWARD AND RETAIN THOSE WHO ARE MOST ESSENTIAL TO YOUR BUSINESS. THE PASSION AND EXCITEMENT SURROUNDING ORIOLES GAME DAY IS THE IDEAL ENVIRONMENT TO SHARE POSITIVE EXPERIENCES AND CREATE LASTING MEMORIES WITH PROSPECTIVE CLIENTS, LOYAL CUSTOMERS, AND VALUED EMPLOYEES.

THE BENEFITS OF ORIOLES SUITE OWNERSHIP ALSO PROVIDES ADDITIONAL VALUE BEYOND GAME DAY AND CAN BE LEVERAGED AS PART OF A YEAR-ROUND BUSINESS ENTERTAINMENT STRATEGY. ORIOLES SUITE OWNERS RECEIVE ACCESS TO MAJOR ORIOLE PARK EVENTS AND ADDITIONAL ORIOLES BUSINESS-TO-BUSINESS NETWORKING YEAR-ROUND.

THE ICONIC ORIOLE PARK AT CAMDEN YARDS IS WHERE BALTIMORE DOES BUSINESS!





DRIVE INTERNAL & EXTERNAL

BUSINESS OBJECTIVES



**EMPLOYEE
ENGAGEMENT**













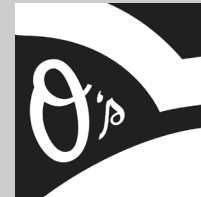











**BUSINESS
DEVELOPMENT**



**CUSTOMER
EXPERIENCE**



ORIOLES SUITE OWNERSHIP BENEFITS

SUITE PLAN	BIRDLAND MEMBERSHIP BENEFITS	BATTING PRACTICE ACCESS	ORIOLES PARTNER FIELD DAY	ORIOLE PARK MEETING ROOM ACCESS	PRIORITY ACCESS <small>(OPENING DAY, POSTSEASON, CONCERTS, ETC.)</small>	SUITE OWNER AWAY GAME	SUITE BRANDING & SIGNAGE	INCLUSIVE CATERING
FULL SEASON								
40 GAMES								
20 GAMES								
10 GAMES								

2023 ORIOLES SCHEDULE

MARCH/APRIL

SUN	MON	TUE	WED	THU	FRI	SAT
25	26	27	28	29	30	1
				BOS		BOS
				2:10PM		4:10PM
2	3	4	5	6	7	8
BOS	TEX	TEX	TEX	NYN		NYN
TBD	8:05PM	8:05PM	2:05PM	3:05PM		7:05PM
9	10	11	12	13	14	15
NYN	OAK	OAK	OAK	OAK	CWS	CWS
1:05PM	6:35PM	6:35PM	6:35PM	1:05PM	7:10PM	2:10PM
16	17	18	19	20	21	22
CWS		WSH	WSH		DET	DET
2:10PM		7:05PM	7:05PM		7:05PM	7:05PM
23	24	25	26	27	28	29
DET	BOS	BOS	BOS	DET	DET	DET
1:05PM	6:35PM	6:35PM	1:05PM	6:40PM	6:40PM	1:10PM
30						
DET						
1:10PM						

MAY

SUN	MON	TUE	WED	THU	FRI	SAT
	1	2	3	4	5	6
		KC	KC	KC	ATL	ATL
		6:40PM	6:40PM	2:10PM	7:20PM	7:20PM
7	8	9	10	11	12	13
ATL	TB	TB	TB		PIT	PIT
1:30PM	8:35PM	6:35PM	6:35PM		7:05PM	7:05PM
14	15	16	17	18	19	20
PIT	LAA	LAA	LAA	LAA	TOR	TOR
1:35PM	6:35PM	6:35PM	6:35PM	12:35PM	7:07PM	3:07PM
21	22	23	24	25	26	27
TOR		NYN	NYN	NYN	TEX	TEX
1:37PM		7:05PM	7:05PM	7:05PM	7:05PM	4:05PM
28	29	30	31			
TEX	CLE	CLE	CLE			
1:35PM	1:05PM	7:05PM	3:05PM			

JUNE

SUN	MON	TUE	WED	THU	FRI	SAT
				1	2	3
					SF	SF
					10:15PM	10:15PM
4	5	6	7	8	9	10
SF		MIL	MIL	MIL	KC	KC
4:05PM		7:40PM	7:40PM	2:10PM	7:05PM	4:05PM
11	12	13	14	15	16	17
KC		TOR	TOR	TOR	CHC	CHC
1:35PM		7:05PM	7:05PM	1:05PM	2:20PM	2:20PM
18	19	20	21	22	23	24
CHC		TB	TB		SEA	SEA
2:20PM		6:40PM	12:10PM		7:05PM	4:05PM
25	26	27	28	29	30	
SEA	CIN	CIN	CIN		MIN	
1:35PM	7:05PM	7:05PM	7:05PM		7:05PM	

JULY

SUN	MON	TUE	WED	THU	FRI	SAT
						1
						MIN
						4:05PM
2	3	4	5	6	7	8
MIN	NYN	NYN	NYN	NYN	MIN	MIN
12:05PM	7:05PM	1:05PM	7:05PM	7:05PM	8:10PM	2:10PM
9	10	11	12	13	14	15
MIN	MLB ALL-STAR BREAK				MIA	MIA
2:10PM					7:05PM	7:05PM
16	17	18	19	20	21	22
MIA	LAD	LAD	LAD	TB	TB	TB
1:35PM	7:05PM	7:05PM	1:05PM	6:40PM	6:40PM	4:10PM
23	24	25	26	27	28	29
TB	PHI	PHI	PHI		NYN	NYN
1:40PM	6:40PM	6:40PM	6:05PM		7:05PM	7:05PM
30	31					
NYN	TOR					
1:35PM	7:07PM					

AUGUST

SUN	MON	TUE	WED	THU	FRI	SAT
		1	2	3	4	5
		TOR	TOR	TOR	NYN	NYN
		7:07PM	7:07PM	3:07PM	7:05PM	7:05PM
6	7	8	9	10	11	12
NYN		HOU	HOU	HOU	SEA	SEA
1:35PM		7:05PM	7:05PM	12:35PM	10:10PM	9:40PM
13	14	15	16	17	18	19
SEA	SD	SD	SD		OAK	OAK
4:10PM	9:40PM	9:40PM	8:40PM		9:40PM	9:07PM
20	21	22	23	24	25	26
OAK		TOR	TOR	TOR	COL	COL
4:07PM		7:05PM	7:05PM	7:05PM	7:05PM	7:05PM
27	28	29	30	31		
COL	CWS	CWS	CWS			
1:35PM	7:05PM	7:05PM	1:05PM			

SEPTEMBER/OCTOBER

SUN	MON	TUE	WED	THU	FRI	SAT
					1	2
					ARI	ARI
					9:40PM	8:10PM
3	4	5	6	7	8	9
ARI	LAA	LAA	LAA		BOS	BOS
4:10PM	9:38PM	9:38PM	9:38PM		7:10PM	4:10PM
10	11	12	13	14	15	16
BOS	STL	STL	STL	TB	TB	TB
1:35PM	6:35PM	6:35PM	6:35PM	6:35PM	7:05PM	7:05PM
17	18	19	20	21	22	23
TB	HOU	HOU	HOU	CLE	CLE	CLE
1:35PM	8:10PM	8:10PM	2:10PM	7:10PM	7:10PM	6:10PM
24	25	26	27	28	29	30
CLE		WSH	WSH	BOS	BOS	BOS
1:40PM		6:35PM	6:35PM	6:35PM	7:05PM	7:05PM
1						
BOS						
2:35PM						

■ HOME ■ AWAY



PROMOTIONS & EVENTS

APRIL

- 6 2023 SCHEDULE MAGNET**
ALL FANS
- 9 KIDS' OPENING DAY**
PRESENTED BY WEIS MARKETS
- ORIOLE BIRD NICKELODEON BOBBLEHEAD**
PRESENTED BY WEIS MARKETS
FIRST 10,000 FANS 14 & UNDER
- 23 YOUTH BASEBALL & SOFTBALL DAY**
PRE-REGISTERED YOUTH TEAMS
- MLB NETWORK CAP**
FIRST 10,000 FANS 15 & OVER



MAY

- 14 ORIOLES CROSSBODY BAG**
FIRST 15,000 FANS 15 & OVER
- 18 WEATHER DAY**
PRE-REGISTERED STUDENTS
- 27 RYAN MOUNTCASTLE BOBBLEHEAD**
FIRST 20,000 FANS 15 & OVER
- 29 ORIOLES T-SHIRT**
PRESENTED BY OCEAN CITY TOURISM
FIRST 15,000 FANS 15 & OVER



JUNE

- 10 ADLEY RUTSCHMAN BOBBLEHEAD
INSPIRED BY CAPTAIN AMERICA**
FIRST 25,000 FANS 15 & OVER
- 15 ORIOLES VISOR SUNGLASSES**
PRESENTED BY VISIT SARASOTA
FIRST 10,000 FANS 15 & OVER
- 23 ORIOLES CAP**
FIRST 15,000 FANS 15 & OVER
- 24 ORIOLES PURPLE PRIDE JERSEY**
PRESENTED BY ROYAL FARMS
FIRST 25,000 FANS 15 & OVER
- 28 ORIOLES PRIDE CAP**
SPECIAL TICKET ADD ON REQUIRED
- 30 ORIOLES FLOPPY HAT**
PRESENTED BY MILLER LITE
FIRST 20,000 FANS 21 & OVER
- FRIDAY FIREWORKS**
ALL FANS



JULY

- 1 BIRDLAND HAWAIIAN SHIRT**
FIRST 30,000 FANS 15 & OVER
- 14 FRIDAY FIREWORKS**
ALL FANS
- 15 ORIOLES SOCCER JERSEY**
PRESENTED BY PEPSI ZERO SUGAR
FIRST 25,000 FANS 15 & OVER
- 16 ORIOLES T-SHIRT**
FIRST 15,000 FANS 15 & OVER
- 19 DAY CAMP DAY**
PRE-REGISTERED CAMPS



AUGUST

- 4 FRIDAY FIREWORKS**
ALL FANS
- 5 EDDIE MURRAY 1983 WORLD SERIES BOBBLEHEAD**
PRESENTED BY ROYAL FARMS
FIRST 20,000 FANS 15 & OVER
- 25 ORIOLES WEARABLE FLAG**
FIRST 15,000 FANS 15 & OVER
- 26 FÉLIX BAUTISTA BOBBLEHEAD**
FIRST 20,000 FANS 15 & OVER



SEPTEMBER - OCTOBER

- 15 ORIOLES T-SHIRT**
FIRST 15,000 FANS 15 & OVER
- 17 ORIOLES CAP**
PRESENTED BY DAP • FIRST 20,000 FANS 15 & OVER
- 29 FAN APPRECIATION WEEKEND**
ALL FANS
- 30 FAN APPRECIATION WEEKEND**
ALL FANS
- ORIOLES LIGHTWEIGHT HOODIE**
FIRST 15,000 FANS 15 & OVER
- 1 FAN APPRECIATION WEEKEND**
ALL FANS



KIDS RUN THE BASES
PRESENTED BY WEIS MARKETS • POSTGAME
ALL KIDS AGES 4-14
CELEBRATE SUNDAYS IN BIRDLAND WITH YOUR FAMILY &
BRING YOUR KIDS' MAJOR LEAGUE DREAMS TO LIFE!

*SCHEDULE AND PROMOTIONS SUBJECT TO CHANGE.



ORIOLES SUITE OWNERSHIP

PROPOSAL

XXX SUITE PLAN

SUITE 23

- TEN (10) SUITE TICKETS AND BALCONY SEATS
- FOUR (4) SUITE OWNER PARKING PERMITS IN LOT A
- OPTION TO PURCHASE ADDITIONAL SUITE TICKETS AS NEEDED
- SUITE CATERING PROVIDED BY LEVY RESTAURANTS

OPTION	2023	2024	2025
3-YEAR			
1-YEAR			

YOUR SUITE PLAN HIGHLIGHTS

PRIORITY TO RESERVE YOUR SUITE FOR OPENING DAY, ORIOLES POSTSEASON AND ORIOLE PARK CONCERTS

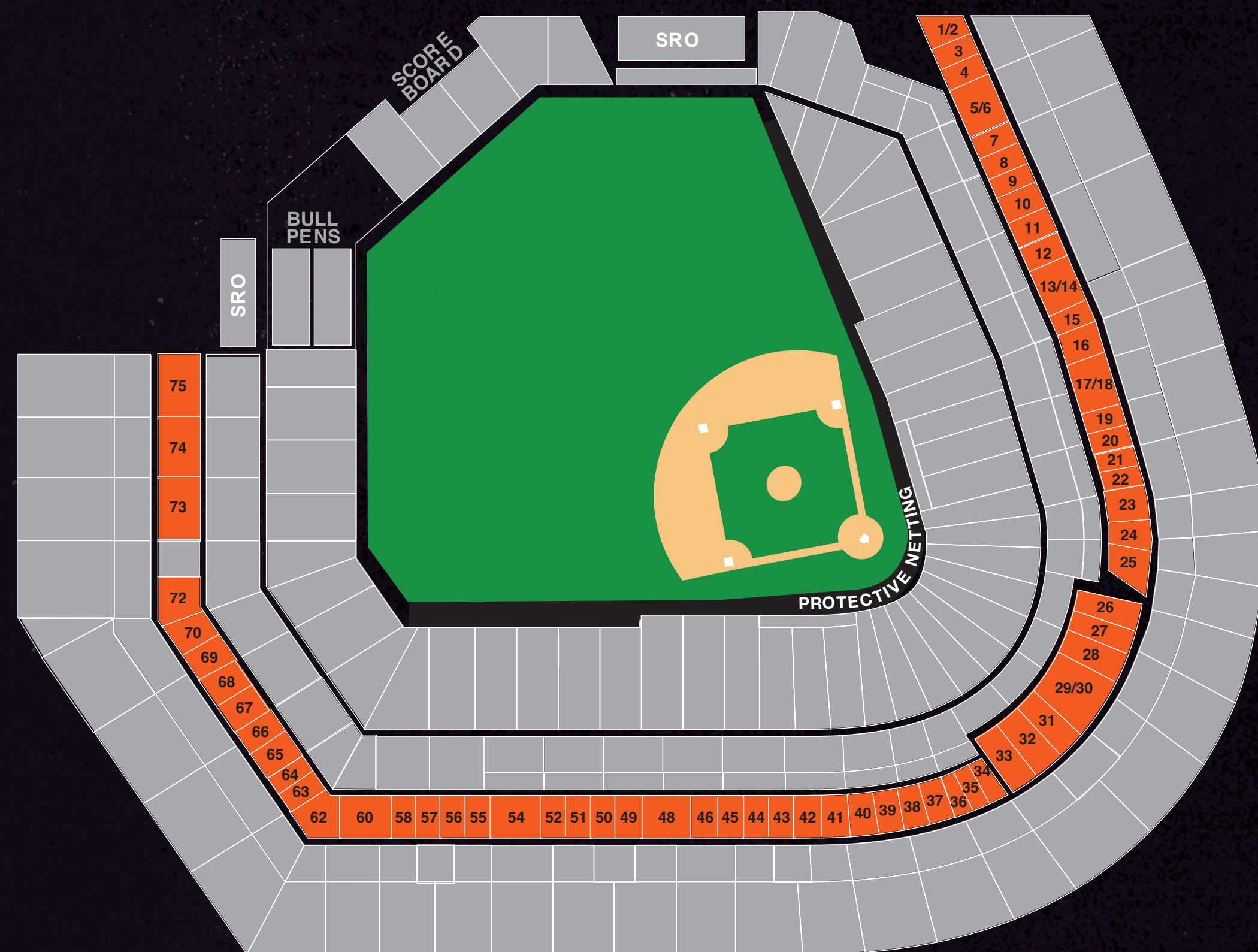
ABILITY TO CUSTOMIZE YOUR SUITE INTERIORS CREATING A SHOWCASE FOR YOUR COMPANY'S BRAND. (COST ASSOCIATED WITH SUITE MODIFICATIONS ARE THE RESPONSIBILITY OF XXX COMPANY)

ANNUAL ORIOLES "ALL-STAR GAME EXPERIENCE FOR TWO (2) ALONG WITH FELLOW SUITE OWNERS AND CORPORATE PARTNERS OF THE ORIOLES ORGANIZATION.



ORIOLE PARK AT CAMDEN YARDS

SUITE MAP





ORIOLES CORPORATE PARTNERSHIPS

CHANGE THE GAME: ORIOLE PARK AT CAMDEN YARDS IS WHERE BIRDLAND SUMMERS LIVE. CONNECT WITH YOUR AUDIENCE THROUGH CUSTOM PARTNERSHIP AND HOSPITALITY OPPORTUNITIES.



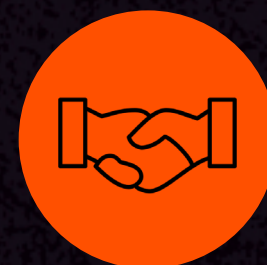
RADIO



SCOREBOARD



SIGNAGE



HOSPITALITY



PROMOTIONS



TICKETS



ACTIVATIONS



COMMUNITY

FOR CUSTOM ADVERTISING AND CORPORATE PARTNERSHIP OPPORTUNITIES, CONTACT ANTHONY VERNI AT 123.456.7889 OR AVERNI@ORIOLES.COM

A person is holding a dark-colored Baltimore Orioles baseball cap. The cap features a white patch on the front with the number "33" and a stylized bird logo. A New Era logo is visible on the side of the cap. The person's hand is visible, wearing a dark wristband with "Orioles" and "EST. 1954" printed on it. The background is dark and out of focus.

THANK YOU



BALTIMORE ORIOLES | CORPORATE PARTNERSHIPS